

## PRESS RELEASE

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### FOR IMMEDIATE RELEASE

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#### **Chi Solutions, Inc. CFO Slated to Speak at 20<sup>th</sup> Anniversary Executive War College**

Ann Arbor, MI (April 15, 2015) — Chi Solutions, Inc. (Chi), a leader in clinical laboratory consulting and management for more than thirty years, announced today that Chief Financial Officer and Vice President of Financial Services Jeff Myers will present “Dealing with New Patient Payment Requirements from Private Payers: What Hospital Labs Need to Know and Effective Methods to Improve Collections” at the 20<sup>th</sup> Anniversary Executive War College Conference on Laboratory & Pathology Management on May 5 and 6 at the Sheraton Hotel in New Orleans, Louisiana.

In a fifty-minute session scheduled for Wednesday, May 6 at 7:00 a.m., Mr. Myers will discuss the past, present, and future impact of patient out-of-pocket costs on the hospital laboratory as well as methods for improving collections and new requirements from private payers. The session will drive participants to understand why price transparency is a critical next step and how hospitals are responding to this concept. Additionally, Mr. Myers will examine if there is a patient “out-of-pocket disincentive” for laboratory services.

“For several decades, Chi Solutions has served a wide range of clinical labs and pathology groups with its consulting expertise,” stated Robert L. Michel, Editor-In-Chief of The Dark Report and Founder of the Executive War College. “This deep experience gives its consulting team unique insights on the most successful management approaches used by leading lab organizations. For these reasons, the Chi presentations are always well-attended.”

Chi sets the industry standard for strategic guidance, optimization of operations, outreach support, and management services. “It is an honor to be a part of celebrating twenty years of excellence at this year’s conference as a speaker and sponsor,” said Chi CEO Dr. Kathy Murphy.

Mr. Myers is a Certified Public Accountant and earned a Bachelor’s degree in Accounting and Business Law from the University of Tennessee. He has more than 20 years of experience in financial analysis and executive-level experience in the healthcare industry. Prior to joining Chi, Mr. Myers served as the CFO for the Diagnostic Services division at Duke University Health System and at Dynacare Tennessee, an independent clinical laboratory joint venture between Dynacare and the University of Tennessee Medical Center.

For more information, contact Chi Solutions, Inc. at 800.860.5454 x 453 or via email at [info@chisolutionsinc.com](mailto:info@chisolutionsinc.com).

#### **About Chi Solutions, Inc.**

Chi Solutions, Inc. (Chi) is an Ann Arbor, Michigan-based, nationally-recognized clinical laboratory consulting and management firm focused on delivering revenue growth, cost savings, and optimized operations for hospitals, health systems, and hospital-owned independent laboratories. Chi’s expertise and specialty is transforming laboratories into economic engines. As the largest laboratory consultancy, Chi offers the broadest service offerings in the industry including strategic options; laboratory management; outreach growth and management; consolidation and integration; performance enhancement; advisory support in finance, operations, and outreach; benchmarking (Chi IQ™), and RVU tools. For more information, visit [www.chisolutionsinc.com](http://www.chisolutionsinc.com) or call (800) 860-5454.

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